

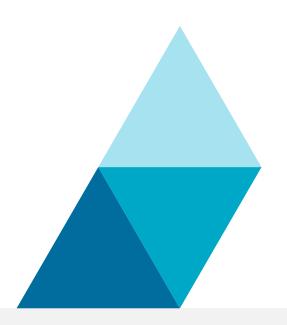


THE RESISTANCE IS IN YOUR BACK YARD

WORKING TO EFFECT SOCIAL CHANGE

OCTOBER 11, 2017

Hannah Beaver Production Analyst Louisville, KY USA JD Mitchell, Associate Account Manager Louisville, KY USA



LOOAVUL, LUHVUL, LOUEVILLE, LOOEYVILLE

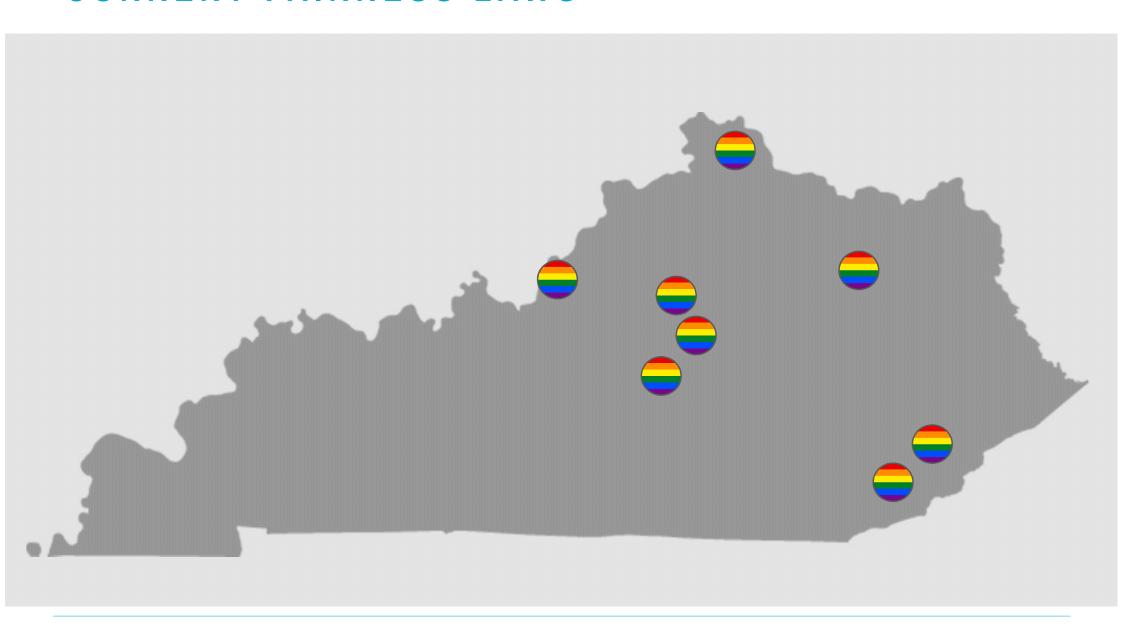


INTRODUCTIONS Lives in Two years with Mercer. MBA from University Renting a JD of 2 bedroom Louisville house With Company Mitchell Female Spent a for 3.5 month in years India. 31 years LGBTA Hannah old BRG Co-Chair Enjoys going to Beaver Insights: the theatre. **Pansexual** Red and Yellow Has been skydiving Lived in Loves Loves Ethiopia for Music and Crafting two years Plays the Violin IU Lived in Basketball Alaska, Fan Florida and Animal Michigan Irish Lover UP Heritage

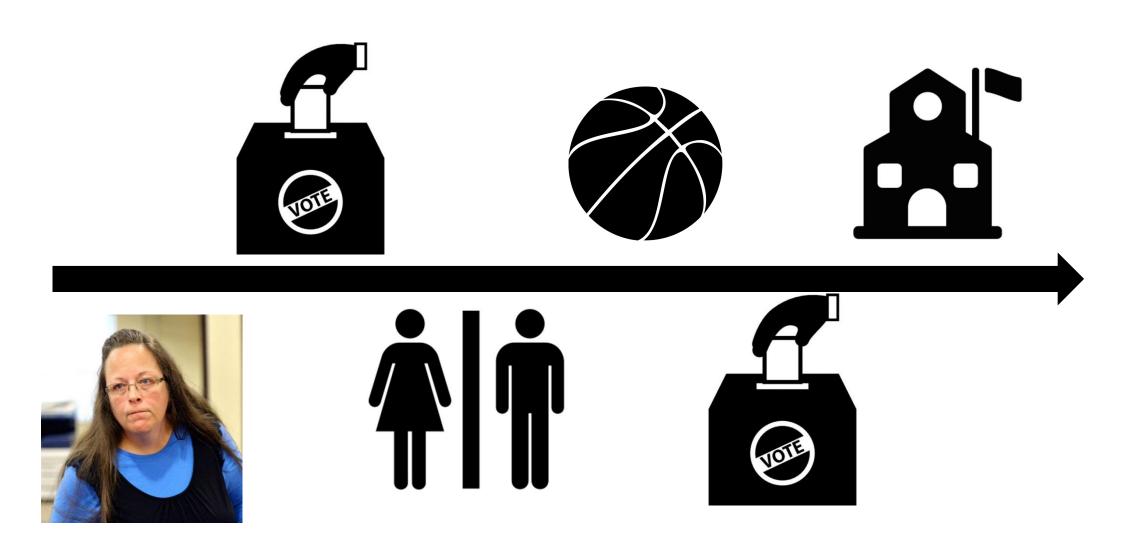
AGENDA

- Fairness & Equality in Kentucky
- A Framework for Grassroots Development
- Mercer's LGBTA Business Resource Group
- Kentucky Competitive Workforce Coalition
- Mercer & KCWC Partnership
- Moving Forward
- Methods to Enhance Your BRG Outreach

FAIRNESS & EQUALITY IN KENTUCKY CURRENT FAIRNESS LAWS



FAIRNESS & EQUALITY IN KENTUCKY 2015 TO TODAY



GRASSROOTS OVERVIEW STEPS TO CHANGE



• You: strong desire for change



• Colleagues/BRG: gather support



Company: gain support of organization

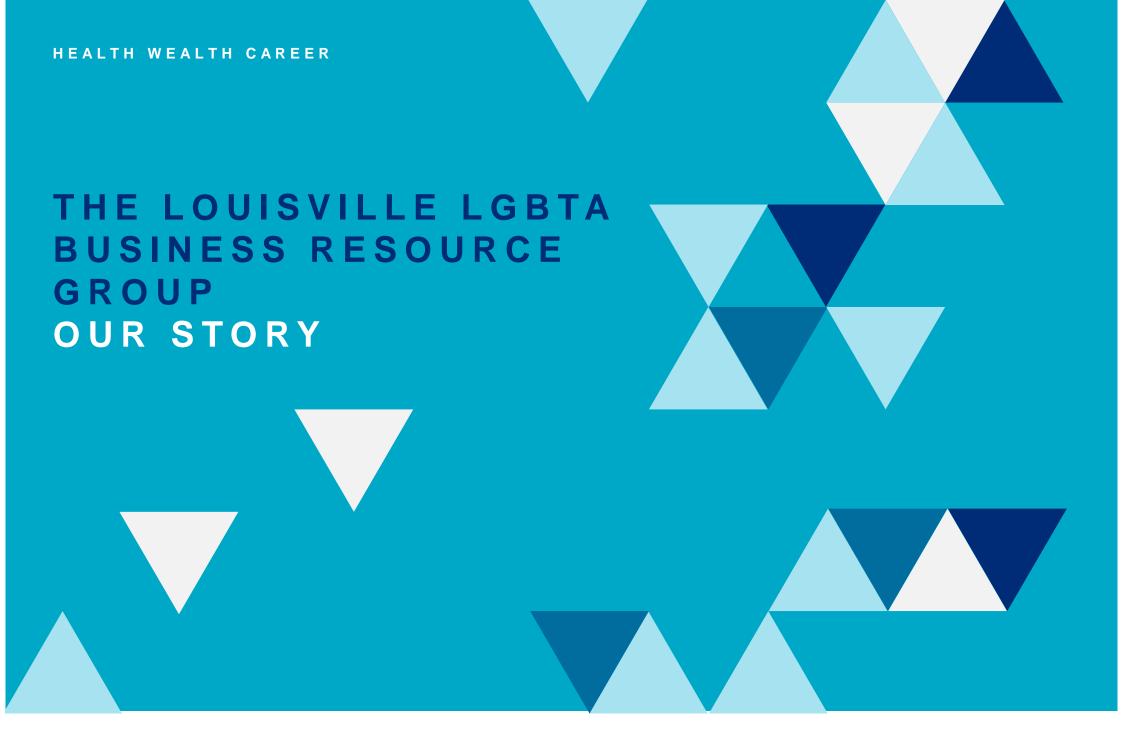


• City: take it outside the organization

• State: take it on the road



• Country: maintain the momentum





WHY WE DO WHAT WE DO JULIO PORTALATIN, MERCER CEO



"In a world that can seem so uncertain at times, Mercer's commitment to Diversity and Inclusion is unwavering as a pillar of strength. We not only encourage, but rather foster an environment where everyone is expected to bring their whole self to work and contribute to our competitive strength. The BRGs, in partnership with all leaders, are a linchpin to making a difference at the roots of the organization."













KENTUCKY COMPETITIVE WORKFORCE COALITION THE VISION



KENTUCKY COMPETITIVE WORKFORCE COALITION THE EARLY ADOPTERS



















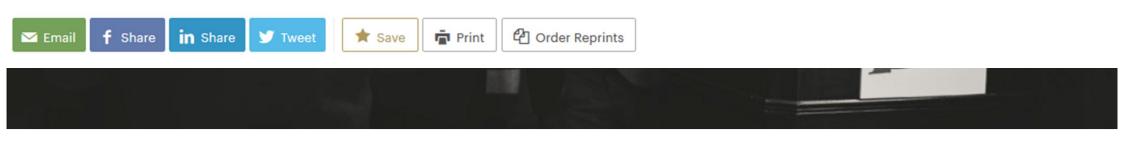


KENTUCKY COMPETITIVE WORKFORCE COALITION THE LAUNCH



Career & Workplace

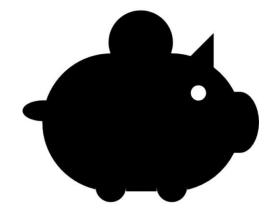
Ky. businesses band together to fight for statewide fairness law



KENTUCKY COMPETITIVE WORKFORCE COALITION THE WORK



Legislative Day 2016



Economic Impact Study



Outreach and Advocacy

KENTUCKY COMPETITIVE WORKFORCE COALITION ECONOMIC IMPACT STUDY

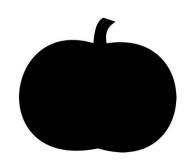




Established in 1994, dedicated to advancing equality by supporting nonprofits that serve the LGBT+ population

Conducts policy and economic analysis, strategic thinking and facilitation, board and community development

NEXT STEPS MMC/MERCER IN THE COMMUNITY



Oktoberfest 2017 pulse check



Community partnerships



Legislative advocacy

METHODS TO ENHANCE BRG OUTREACH INTERNAL METHODS

- Start with a solid mission statement and purpose for the year. Then stick to it!
 - Once a year look at those goals again: Did you reach the next grassroots level?
 - If not, re-evaluate your goals & adjust.
 - If you did, set new goals for the next level.
- Keep your nose clean.
 - Keep all BRG practices transparent.
 - Make everything as democratic as possible & build in leadership redundancies.
- Take inventory and use the talents of your whole BRG.
 - Have varying levels of involvement.
 - Learn the hobbies & talents of your members. Take advantage of those where possible.
- Network!
 - Start talking to those around you.
 - Become a champion & ally for other BRGs by encouraging cross-BRG participation.

METHODS TO ENHANCE BRG OUTREACH EXTERNAL METHODS

- Expand your organizational reach not only out but also up!
 - Ask your executive sponsor or site leader get you in to as many opportunities as possible.
 - When your C-Suite has diversity on their minds everyone wins.
- Start Cultivating Strategic Relationships.
 - Identify a group you can work with & start volunteering.
- Become a household name.
 - Sugar coat your mission! (Literally -- use candy.)
 - Host happy hours! (Two Words: Beer. Cheese.)
 - Be a reason people look forward to work that day.
- Establish Cultural Competency.
 - Start training your work force. Let them get comfortable being uncomfortable.



ACTIVITY



POLLS:
BRG
GRASSROOTS

QUESTIONS, COMMENTS, EXPERIENCE SHARING



