

ERGBranding**Lab** Out & Equal 2017

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SPEAKER FACILITATOR CONSULTANT











OBCUniversalLGBT & Ally Alliance

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What are some of your favorite brands?









A Brand Is NOT...

- a logo
- a tagline
- an advertisement

JUST DO IT.



• a product





A brand is the sum of all the experiences, information, and expectations that define an organization or offering for its target audiences.









What are they doing right?

Differentiation they stand for a distinctive position

Centered they stay true to who they are

Relevance they constantly evolve to stay relevant to their target audiences

Loyalty they have brand advocates

Clarity they convey their values and beliefs every day

Differentiation they have a clear area of expertise









Why Brands Matter

Great brands make it easier for organizations to:

- Expand into new markets and countries
- Introduce new products and services
- Build loyal relationships
- Get people to pay more, do more, contribute more



The bottom line is... A brand is all about expectations.

AUDIENCESEGMENTATION

Identify your audience and determine their key motivators and drivers.



These elements inform and guide execution of your programs & initiatives. Each circle determines the elements that should be accounted for and represented in program design – which brings to life the brand foundation and key attributes. Table Stakes are the key elements that must exist in order for your initiative to move forward.



What Avatars Exist in Your ERG Universe?

AUDIENCESEGMENTATION

Identify your audience and determine their key motivators and drivers.

- Who is your audience?
- What do they need?
- What do they want?
- What do they care about?





What adjectives describe your ERG?



If your ERG was a type of car, which would it be?





If your ERG was a retail store or business, which would it be?



KEYATTRIBUTES

These are the traits that the brand embodies. How would you want people to describe your brand? List adjectives in the following table.

We Are...Which Includes This...And Never This...





BRANDFOUNDATION

- What do we believe?
- What do we do?
- What do we offer?
- What do people believe about us?
- What is our brand promise?
- What is our brand position?



What We Believe

LGBT people have a fundamental right to be healthy, equal and complete members of society.



LOS ANGELES LGBT CENTER



Core Promise

Building a better world for LGBT people – one person at a time



LOS ANGELES LGBT CENTER



Position

No one does more for LGBT people



LOS ANGELES LGBT CENTER



What We Believe

LGBT & straight ally people who can bring their whole selves to work can fulfill their career aspirations at NBCUniversal by creating and delivering content so compelling it entertains, informs and shapes our world.





What We Do –

our activities and services are centered around:

- <u>Attract</u> We attract new employees by being visible in the local LGBT community and building NBCUniversal's reputation as an employer of choice.
- <u>Develop</u> We develop employees by providing networking opportunities, learning & speaker series, and access to executives.
- <u>Retain</u> We help retain employees by providing meaningful volunteer and charity opportunities, helping people make the most of their benefits, and advocating for policies that promote an inclusive work environment.
- <u>Reach</u> We help our businesses reach our community by providing employees for focus groups, marketing labs and assistance with direct-to-consumer events such as local Pride festivals.



What We Offer –

what our members can trust we will always provide:

- <u>Connection</u> We connect our members to each other to build their professional networks, the bigger picture of the NBCUniversal landscape, and the broader LGBT community which the company supports via philanthropy & volunteerism
- <u>Support</u> We support our members by helping them navigate both their career and life stages as they relate to employment (e.g. coming out at work, gender transition, domestic partner/same-sex spousal benefits, etc.) allowing them to grow both personally and professionally.
- Information We inform our members about groundbreaking stories, coverage and content as well as behind-the-scenes actions (HRC 100% Score, philanthropy, St. Patrick's Day Parade etc.) that Comcast NBCUniversal is part of.

What People Believe

We are fun, bold, proud and above all else, professional. We are advocates and role models within our community. We are a safe place to come to.





Core Promise

We allow you to bring your full self to work.





Position

No other media company has as rich and groundbreaking legacy, breadth in current inclusive content & talent, and innovative workplace inclusion programs & initiatives as NBCUniversal.





BRANDFILTER

These elements inform and guide your visual design, event execution and programming. Each pod notes the content that should be accounted for and represented in design – which brings to life the brand foundation and key attributes. Table Stakes are the key elements that must exist in order for the design to move forward.







What's the #1 Food Show on Cable TV?









TOPCHEF



You've got a brand...

Now, create your assets to bring it to life.

Brand Assets

- Name & Logo
- Written
 - Boilerplate
 - Terminology
- Digital Templates
 - PowerPoint
 - E-communications
 - Poster shells
- Evergreen Assets



Branding Assets & Tools



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